



I. INPUTS	
How many units do you have in your department?	37
What is your net revenue, including medications, per treatment done?	\$1,500
How many treatments do you do on a typical weekday?	80
How many nurses are in your department treating patients on a typical weekday?	10
What is the overtime level for nurses in your department (as a % of total nurse labor dollars)?	5.0%
What is the fully loaded annual cost (salary, benefits, etc.) per nurse?	\$125,000
What is the annual projected rate of growth of treatment volumes for your department?	5.0%

II. ROI	
Estimated Financial Return	
Additional Treatments (Annualized)	1,040
Increased Net Revenue from Elevate HIT Sales Implementation	\$1,560,000
Lower Overtime Hours	50%
Lower Overtime Hours \$	\$31,250
Facility Implementation Expense	(\$25,000)
Annual Economic Value	\$1,566,250
Annual Per Unit ROI	\$42,331
Annual Subscription Cost	\$177,600
Net Annual ROI (Value - Cost)	\$1,388,650

III. Cash Flow Analysis With 6-Month Ramp-up Period	Monthly Expense	Monthly Revenue Gained	Net Monthly Result	Cumulative Gain/Loss
Net Cash Flow Month 1 (0%)	\$18,967	\$0	(\$18,967)	(\$18,967)
Net Cash Flow Month 2 (20%)	\$18,967	\$26,104	\$7,137	(\$11,830)
Net Cash Flow Month 3 (40%)	\$18,967	\$52,208	\$33,241	\$21,412
Net Cash Flow Month 4 (60%)	\$18,967	\$78,313	\$59,346	\$80,757
Net Cash Flow Month 5 (80%)	\$18,967	\$104,417	\$85,450	\$166,207
<u>Net Cash Flow Month 6 (100%)</u>	<u>\$18,967</u>	<u>\$130,521</u>	<u>\$111,554</u>	<u>\$277,761</u>

Monthly Expense includes Annual Subscription Costs and the Facility Implementation Expense Amortized over 6 months